



FILEMARK®



*"SMARTi's superior security ensures that the information is only seen by the correct individuals."
Jason Chamberlain, Vice President of Information Technology at NSMC.*

Be like NSMC and start implementing the SMARTi solution now. You can save thousands of dollars on personnel, material resources & distribute information in a timelier manner. SMARTi can save your company money and increase productivity too!

Help Reduce Health Care Costs

North Shore Medical Center (NSMC) is a corporation of community based hospitals in Massachusetts. They are a member of the Partners Healthcare System along with Massachusetts General Hospital and Brigham & Women's Hospital. They admit over 14,000 patients per year. There is a lot of paper work associated with the healthcare business and this information has to be distributed within the hospital to the appropriate department managers.

The Fiscal department distributes a 300 page budget report each month, which includes Responsibility Summaries and stock/non-stock information for all departments within the corporation. One of the problems was that the report contained information for all the departments, but the managers needed to see only the information for their own departments. The budget department would get the whole

NSMC knew something had to be done about the high costs they were incurring. They looked at a number of COLD vendors, but chose Filemark due to its scalability advantage, its ability to seamlessly integrate text and images, and its superior levels of security. All of the information was then imported into the SMARTi software from the mainframe instead of being printed. With Filemark's seven levels of security, the system administrators can determine the information the managers will see. There is no more printing, collating, or re-entering data.

"The biggest benefit is that most managers only need to look at two or three pages in the report and they can use search queries to easily find the information they need", states Jason Chamberlain, Vice President of Information Technology at NSMC "SMARTi's superior security ensures that the information is only seen by the correct individuals." All the NSMC information is archived in a Hewlett-Packard SureStore 80fx optical jukebox.

NSMC got their return on investment in one year. By implementing SMARTi, NSMC saves over \$80,000 per year by reducing microfiche costs by 83% and saving over \$20,000 per year on paper. "There has been a significant labor and costs savings", says Chamberlain. There is more to come. The SMARTi users want to add all their reports to the system and view them with the SMARTi solution. NSMC is going to take SMARTi



Jason Chamberlain
VP of Information Technology

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report and have to break it up, copy it three times, combine it with other reports and send different versions to each department. By the time this was done, the reports were often late and outdated. The Division Director would receive copies of all their departments, Managers would receive just their own department, and Administration would receive a copy of all the departments. NSMC felt they were spending too much money on paper and on personnel resources to distribute the reports. They were also spending \$6000 per month for microfiche of Patient Accounting and Payroll reports that needed to be stored for many years to satisfy auditing requirements.

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